

Clarkson University/ SUNY Canton Program Agreement

This agreement is made this 12th day of June, 2025 between Clarkson University located at 8 Clarkson Avenue, Potsdam, New York 13699 and SUNY Canton located at 34 Cornell Drive, Canton, NY 13617.

In the spirit of friendship and with mutual interest in cooperation, Clarkson and SUNY Canton enter into this Memorandum of Understanding (MOU) to promote an educational and cultural collaboration and agree as follows:

ARTICLE 1: SCOPE OF COLLABORATION

1.1 Clarkson University Reh School of Business hereby memorializes an agreement with SUNY Canton to allow students to complete an MBA in Healthcare Management or MS in Healthcare Data Analytics from Clarkson University in an expedited fashion through the use of course waivers upon graduation from SUNY Canton. The program will be designed for students wishing to pursue careers in the healthcare industry.

1.2 Admission to the Program: Students may submit applications through Clarkson University's Graduate School Office of Admissions upon or immediately before graduation from SUNY Canton. A complete application includes the following:

- A Clarkson University Graduate School application,
- two (2) letters of recommendation,
- all college transcripts and,
- optionally, official GMAT, MCAT, or GRE scores.
 - o *Note - Students will be required to submit a GMAT score if their SUNY Canton GPA is less than 3.0.

Decisions regarding student admission to the MBA program will be made by the Admissions Committee at Clarkson University Reh School of Business.

A "Partnership Scholarship" in the amount of \$1,500 shall be provided upon enrollment into the MBA or the amount of \$1,000 shall be provided upon enrollment into the MS program. This scholarship is unique to the SUNY Canton /Clarkson University Program partnership and serves as an additional discount to the overall cost of attendance.

1.3 Continuation in the Program: Once accepted into the program, students must maintain a cumulative overall GPA of 3.0 or higher. Students are subject to the Academic Regulations of Clarkson University. These regulations are described in the Clarkson University Graduate School catalog.

1.4 Tuition and Financial Aid Considerations: Tuition for courses will be determined by and payable directly to Clarkson University. All students are eligible for scholarship opportunities and are reviewed at the time of application.

1.5 Contact Information

Prior to contacting Clarkson University, SUNY Canton students interested in the programs should first consult their academic advisor. Further information about the program and the application process can be obtained from:

Marela Fiacco, PhD
Chair and Associate Professor, Healthcare Management Department
School of Business and Liberal Arts
SUNY Canton
315-386-7444
Fiaccom@canton.edu

Amber Stephenson, PhD, MPH
Professor of Management
Director of Healthcare Management Programs
David D. Reh School of Business
518-631-9894
astephen@clarkson.edu

1.6 Credit Hours and Curriculum: SUNY Canton operates under a standard "semester hour" system where 1 semester hour is equivalent to 1 hour per week for 15 weeks in the classroom. Unless otherwise noted, all SUNY Canton courses in this document are three (3) semester hour courses. Clarkson University's Graduate Programs in the Reh School of Business operate on a "quarter" system where 1 credit hour is equivalent to one (1) semester hour. Unless otherwise noted, all Clarkson University School of Business courses are three (3) credit hour courses.

The design and delivery of the curriculum emphasize broad exposure to core business disciplines; the building of analytical, computer, communication and human management skills, and the development of an ethical, systems-oriented, cross-functional perspective for decision making. All classes are offered online.

Students benefit from the reduction of required course credit hours.

- The Clarkson University Healthcare MBA and MS in Healthcare Data Analytics programs allow up to 6 waiver credits (two undergraduate courses equal one graduate course; see approved waiver courses in appendix).
- Students may waive other courses beyond the six credits but must complete additional electives to reach the required credit hours to graduate.

Summaries of the programs and potential waiver combinations are presented in the Appendix. Changes in curriculum or course offerings at either institution may result in the agreement being modified from time to time by mutual consent.

1.7 All activities shall be subject to the availability of funds and the approval of each institution's authorized representatives.

ARTICLE 2: DURATION AND EVALUATION

2.1 This MOU shall be in effect for a period of five (5) years from the last date of signature. Either party may request termination of this agreement, in writing, ninety (90) days prior to the proposed termination date. Any activities in progress at the time of termination shall be permitted to conclude as planned unless otherwise agreed in writing. A joint evaluation of the MOU will be initiated by the designated representatives six (6) months prior to the expiration date. Following the evaluation, the MOU may be renewed and resigned for an additional five (5) year period.

2.2 Amendments to this MOU may be requested, in writing, by either party and approved by the authorized signatories.

ARTICLE 3: NON-DISCRIMINATION

The parties agree not to discriminate on the basis of religion, race, creed, national or ethnic origin, sex, age, handicap, political affiliation, sexual orientation, disability or status as a veteran.

ARTICLE 4: COMPLIANCE WITH LAW

The parties specifically intend to comply with all applicable laws, rules and regulations as they may be amended from time to time. If any part of this Agreement is determined to violate federal, state, or local laws, rules, or regulations, the parties agree to negotiate in good faith revisions to any such provisions. If the parties fail to agree within a reasonable time to revisions required to bring the entire Agreement into compliance, either party may terminate this Agreement upon thirty (30) days prior written notice to the other party.

ARTICLE 5: FORCE MAJEURE

In the event students are unable to complete the Programs due to causes beyond the control of the parties, including, but not limited to: acts of God; war; acts of the government; fires; floods; epidemics; quarantine restrictions; strikes, labor disputes or work stoppages; transportation contingency; and freight embargoes; other catastrophes or any similar occurrences beyond the reasonable control of the parties, the parties will assist the affected students in finding alternates site to complete the Programs.

ARTICLE 6: FERPA

The parties acknowledge that information (if any) received from the parties regarding students may be protected by the Family Educational Rights and Privacy Act ("FERPA"), and agrees to use such information only for the purpose for which it was disclosed and not to make it available to any third party without first obtaining the Student's written consent. For the purposes of this Agreement, Home Institution shall be deemed to be a "university official."

ARTICLE 7: USE OF NAME

The parties may refer to their affiliation in public information materials regarding the relevant

Programs so long as neither party uses the name, logo, likeness, trademarks, image or other intellectual property of the other party for any advertising, marketing, endorsement or any other purposes without the specific prior written consent of an authorized representative of the other party as to each such use.

ARTICLE 8: INDEPENDENT CONTRACTORS

Each party is separate and independent and this Agreement shall not be deemed to create a relationship of agency, employment, or partnership between or among them. Each party understands and agrees that this Agreement establishes an independent contractor relationship and that the agents or employees of each respective party are not employees or agents of any other party.

ARTICLE 9: SEVERABILITY

The provisions of this Agreement are severable, and if any provision of this Agreement is found to be invalid, void or unenforceable, the remaining provisions will remain in full force and effect.

ARTICLE 10: WAIVER

The waiver of any breach of any term of this Agreement does not waive any subsequent breach of that or another term of this Agreement.

ARTICLE 11: ASSIGNMENT

No party may assign this Agreement or any rights or obligations under this Agreement to any person or entity without the prior written consent of the other parties. Any assignment in violation of this provision is null and void.

ARTICLE 12: GOVERNING LAW

This Agreement shall be construed and enforced solely pursuant to the laws of the State of New York (USA), without giving effect to the principles of conflicts of laws thereof and the parties agree that this Agreement shall be subject to the sole and exclusive jurisdiction of the state and federal courts located in the State of New York (USA). The Parties agree that the foregoing governing law, jurisdiction and forum selections have been concluded as a result of arms-length negotiations and are not overly onerous or burdensome to either Party. Notwithstanding the foregoing, any court with competent jurisdiction may enforce the judgment and ruling of the state and federal courts located in the State of New York (USA).

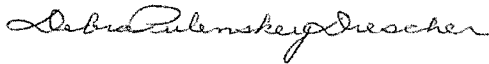
ARTICLE 13: ENTIRE AGREEMENT

This Agreement constitutes the entire agreement and understanding between the parties as to the subject matter hereof and supersedes all prior discussions, agreements and undertakings of every kind and nature between them, whether written or oral, with respect to such subject matter. This Agreement may subsequently be modified only by a written document executed by both parties.

ARTICLE 14: NOTICES

Any consent, waiver, notice, demand, request or other instrument required or permitted to be given under this Agreement or any related agreements shall be in writing and shall be delivered by hand or sent, postage prepaid, by registered, certified or express mail or reputable overnight courier service and shall be deemed given when so delivered by hand, or if mailed, five (5) days after the notice is delivered to the courier service,

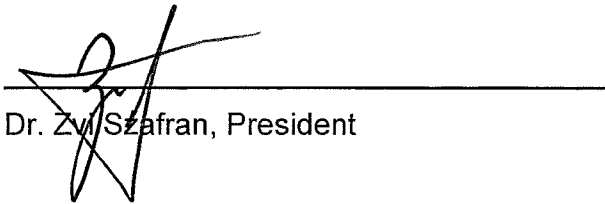
For Clarkson University



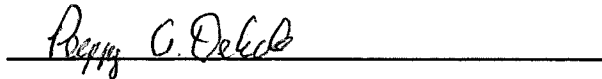
Debra Pulenskey Drescher
Vice President of Legal Affairs and General Counsel
DATE:

For SUNY Canton

DATE: 6-17-25



Dr. Zvi Szafran, President



Dr. Peggy De Cooke, Provost & VP for Academic Affairs

Appendix

MBA in Healthcare Management

Summary –

- 14 total courses, 42 credits (13 Required, 1 Elective)
- SUNY Canton students are eligible to waive up to 2 total courses using the example course combinations below

	REQUIRED CORE COURSES (13)	Approved SUNY Canton Course Transfer Combinations (B or better required for waiver)
AC604	Financial and Managerial Accounting for Decision Making	ACCT 101 and ACCT 102
HC600	Introduction to Health Systems	HSMB 101 and HSMB 304
HC605	Healthcare Operations	
HC617	Healthcare Finance	FSMA 210 and HSMB 306
HC620	Healthcare Economics	ECON 101 or ECON 103 and ECON 310
HC626	Healthcare Marketing	
HC647	Statistical Methods for Data Analytics	
HC648	Health Informatics	CITA 300 and CITA 315 or CITA 320 or CITA 425 or CITA 430
HC650	Structural Dynamics in Healthcare	
HC651	Health Systems Management	
HC674	Legal Aspects of Healthcare	
HC680	Healthcare Policy and Managerial Epidemiology	
HC681	Strategic Issues for Healthcare Organizations	
	**ELECTIVE COURSES (1)	
	1 From Clarkson Electives List	

MS in Healthcare Data Analytics

Summary –

- 11 total courses, 33 credits (10 Required, 1 Elective)
- SUNY Canton students are eligible to waive up to 2 total courses using the example course combinations below

	REQUIRED CORE COURSES (9)	Approved SUNY Canton Course Transfer Combinations (B or better required for waiver)
IA510	Database Modeling, Design, and Implementation	
IA605	Data Warehousing	
IA640	Information Visualization	
HC600	Introduction to Health Systems	HSMB 101 and HSMB 304
HC617	Healthcare Finance	FSMA 210 and HSMB 306
HC643	Advanced Applications in Healthcare Data Analytics	
HC647	Statistical Methods for Data Analytics	
HC648	Health Informatics	CITA 300 and CITA 315 or CITA 320 or CITA 425 or CITA 430
HC605	Health Operations	
	ELECTIVE COURSES (2)	
	2 From Clarkson Electives List	